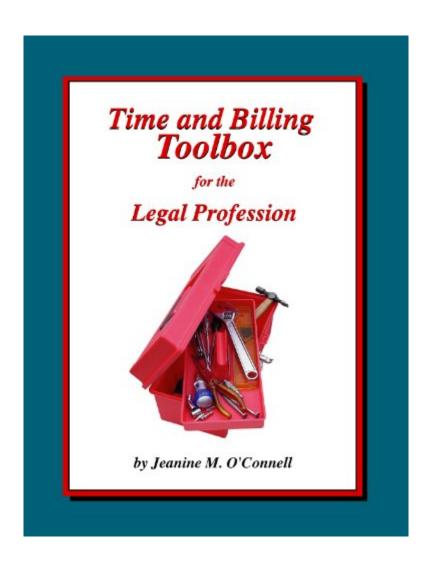


The book was found

Time And Billing Toolbox For The Legal Profession





Synopsis

Business is about money. Law firms are businesses. They pay taxes, apply for and maintain business licenses above and beyond law practice memberships and dues. They pay labor costs and have a whole host of overhead items that must be paid to keep the law firm operating. But what they are selling is legal expertise and itâ TMs calculated in time, flat fee amounts, contingent fees and costs reimbursements. Capturing time is an attorneyâ TMs individual contribution to the firm. You must capture time professionally and account for any costs you expend so they can be passed on to the client, rather than paid for as miscellaneous business costs â "which cuts into everyoneâ TMs profits. Learn to make money for your firm and you will be part of the firmâ TMs solution. If you canâ TMt capture that dollar and account for your hours, you wonâ TMt be with the firm for long and you will feel the stress. Partners have a way of passing stress on and not having a paycheck will do that, too. So this bookâ TMs intention is to explain the general billing process, teach professional timekeeping description writing, and to show you how to set yourself up to capture time in your daily work life. This book is designed to make you an integral part of your new law firmâ TMs solution!

Book Information

File Size: 1531 KB

Print Length: 184 pages

Publication Date: January 7, 2013

Sold by: A Digital Services LLC

Language: English

ASIN: B00AY929WE

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Not Enabled

Best Sellers Rank: #573,214 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #28 in Kindle Store > Kindle eBooks > Law > Law Practice > Law Office Education #59 in Kindle Store > Kindle eBooks > Business & Money > Entrepreneurship & Small Business > Bookkeeping #85 in Books > Law > Law Practice > Law Office Education

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